

CHARLIE TULLOCH

INVESTMENT LOGIC MODEL FACILITATOR

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ABOUT POLICY PERFORMANCE

Charlie founded Policy Performance in February 2018 to support leaders and managers across government to plan, implement and evaluate their policy priorities.

Charlie has 15+ years of public sector experience as a public servant (2004-08) and policy consultant (2008+). He has an advanced understanding of the budget process, having worked in a central agency (Department of Premier and Cabinet, Victoria) on reviewing budget submissions.

In consulting, Charlie has supported evaluation and business case development processes, along with policy development and reform.

He will help you to navigate your way through the critical early phases of the business case cycle, guided by the DTF Investment Logic Modelling process.

Charlie has conducted 40+ ILMs since becoming accredited in 2016.

ILM FACILITATION APPROACH

Charlie's ILM facilitation approach includes:

- Reviewing background information regarding the proposed investment
- Client discussion regarding context and issues likely to be most challenging
- Identifying appropriate stakeholders for ILM sessions
- Circulating PowerPoint slides to brief attendees in advance
- Conducting ILM workshop(s) over 2-3 hours
- Refining and circulating outputs to attendees for comments
- Updating, refining and confirming the investment case

For the most critical element – the facilitated sessions – Charlie conducts facilitations electronically, with stakeholder inputs projected on screen for real-time review by participants. This promotes discussion and ensures clarity of participants' ideas.

Using an evaluation mindset, Charlie also tests whether there is evidence for the views shared and confirms data sources.

TESTIMONIALS

“Charlie delivered work of a very high standard, he always responded to requests in a timely manner and he met all deadlines. He has a very calm and composed manner which allows him to keep meetings and consultations on track and his professional approach made stakeholders feel comfortable in providing constructive feedback.”

“We have utilised Charlie on several occasions as an Investment Logic Modelling facilitator. I have always found Charlie to be a skilful facilitator who listens carefully to a conversation and appropriately guides the group to a great outcome. He is adaptable and quick on his feet and is able to bring his own insights from his expertise in policy and evaluation to any topic or issue.”



INDICATIVE COST

Indicative costs for each workshop are shown below, however the time required may vary depending on the business case and ILM requirements. Charlie is happy to hold a confidential, targeted discussion to define your needs prior to settling rates.

Indicative workshop rates (including GST) including production of associated documentation:

- ILM Problem Definition Workshop: **~\$2,200**
- ILM Benefit Management Plan Workshop: **~\$2,200**
- ILM Strategic Response Workshop: **~\$2,200**
- ILM Investment Concept Brief: **~\$2,200**

This package of workshops is available for **~\$7,500**