



Charlie Tulloch

Accredited ILM Facilitator

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Summary profile

Charlie has worked in consulting since 2008, driving public sector performance improvement across various sectors, including education and training (early childhood, primary, secondary and tertiary), Indigenous affairs, economic/industry development, human services, emergency services, child protection, grants administration, transport and justice.

He is a Masters-qualified evaluator. He is skilled in research design, data collection, performance monitoring and analysis. His evaluation studies provide a solid theoretical grounding in logic model development.

Charlie has worked in Australia and abroad in the private, public and not-for-profit sectors. Between 2004 and 2008, he worked in the Victorian Department of Premier and Cabinet as a policy advisor.

Facilitation and project experience

Charlie's facilitation experience includes:

- Investment logic maps (ILM) to inform development of regional transport plans in Mt Isa, Townsville and Cairns
- ILM development and business case preparation for a budget bid by Victoria Legal Aid
- ILM development to establish evaluation objectives, scope and data collection processes for the automotive supply chain training initiative and the LOOKOUT Education support centre program
- Facilitation of outcomes logic models for eight priority sectors for the Department of Economic Development, Jobs, Transport and Resources
- Facilitation of six logic model workshops for Prahran Mission's major service lines
- National longitudinal evaluation of the Aboriginal and Torres Strait Islander Education Action Plan 2010-2014.

About Investment Management

The Investment Management Standard (IMS) is a collection of simple, common-sense ideas and practices that help organisation to direct resources to deliver the best outcomes.

The standard has been evolving since 2004. It is a system that can support the primary investment decision-making functions of any organisation on multiple levels, from a decision about a single investment initiative to whole-of-organisation decisions that refocus the organisation's direction. For more information on how IMS can be used to aid your organisation go to:

<http://www.dtf.vic.gov.au/Investment-Planning-and-Evaluation/Understanding-investment-planning-and-review/Guide-to-the-investment-planning-process>.

Qualifications

- Master of Evaluation, University of Melbourne (2014)
- Master of Public Policy and Management, Monash University (2007)
- Bachelor of Arts, University of Melbourne (2001)
- Member, Australasian Evaluation Society

About KPMG

KPMG is a global professional services firm. KPMG's Australian operations comprise of 13 offices, in which there are over 450 partners and over 6,000 staff.

KPMG has assisted governments in everything from the development of policy options and organisational development to governance, cost-benefit analysis and business case development, internal audit, risk management, and program evaluation.

Facilitation approach

Charlie is committed to maximising the value of the workshop, or series of workshops, for participants.

Sessions are conducted in an engaging interactive manner. Charlie's preference is to document discussions electronically, projected onto a screen for participants to see in real-time.

Charlie keeps the conversation moving, while enabling major emerging issues to be adequately discussed.

As an evaluator, he is keen to test whether there is evidence to support participants' views.

Given the electronic capture of information during each session, Charlie is able to rapidly circulate findings from facilitated sessions to participants, allowing responses while front of mind.

Call Charlie for a targeted discussion to help you define your needs, whether for investment, program planning or evaluation purposes.



Costs

To complete an ILM in full, there are four workshops that should be completed:

- **Problem definition workshop:** to define the issues and benefits of action;
- **Benefit management plan:** to define KPIs, baseline, data sources and targets;
- **Strategic response:** possible interventions packaged into options, then ranked; and
- **Solution definition:** define the balanced set of actions to be implemented, including changes and assets.

Depending on the client's purpose for completing an ILM, the workshops may be tailored to meet needs. Each workshop is two-hours in duration.

The indicative costs below are based on workshops held in the Melbourne CBD. Travel to locations outside Melbourne will be discussed with clients, with time and expenses to be borne by the client.

| Service | Cost (inc. GST) | |
|-----------------------------|-----------------|---------|
| | Per Workshop | Package |
| Problem Definition Workshop | \$2,000 | \$7,000 |
| Benefit Management Plan | \$2,000 | |
| Strategic Response | \$2,000 | |
| Solution Definition | \$2,000 | |

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as an

**Official
Fairtrade
Workplace**

Ethical

A
Snapshot
OF
KPMG
IN AUSTRALIA

8
years running
**Employer
of Choice
for Women**

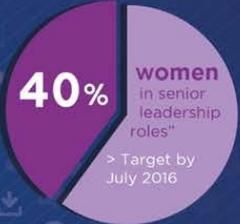
Equitable

13 locations

Universum
**Top 15 Ideal
Employer**
for students

Fostering

Adelaide
Brisbane
Darwin
Gold Coast
Hobart
Karratha



Over
6000
employees
and
almost **460**
partners

**Top 10
employer for
LGBTI
employees**

Diverse

34 People
Spent **6,532** Hours
on secondment the equivalent of
1 full time person over 3.3 years.
89% Jawun partners reported a skills
transfer from secondees

Part of a
global
network
of **155**
member
firms

Sustainable
Firm of the Year
for 2012, 2013 & 2014

Sustainable

\$12.6
MILLION
invested in our
communities
including people's
time and financial
contributions

Involved

2014 Human Rights
Business Award

**Joint
Winner**
Acknowledging our commitment
to Reconciliation

Human Rights Business

\$1.12
billion
Australian
revenue

Financial Review Client
Choice Awards 2016
Winner

Best Accounting Firm
(revenue over \$500m)
**Best Management
Consulting Firm**

Client Choice

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Information displayed is relevant for FY15-16 and accurate as of March 2016.
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