Linda Meade

Deloitte

**Accredited Investment Management Facilitator**

# Organisation Overview

Deloitte New Zealand brings together more than 900 specialists providing audit, tax, technology and systems, strategy and performance improvement, risk management, corporate finance, business recovery, forensic and accounting services. Our people are based in Auckland, Hamilton, Rotorua, Wellington, Christchurch and Dunedin, serving clients that range from New Zealand's largest companies and public sector organisations to smaller businesses with ambition to grow. Linda operates out of our Wellington office.

# Facilitator Profile

Linda has been helping public sector agencies make good decisions since 1997. Over the past 15 years she has helped dozens of agencies prepare high quality business cases, assess what changes are necessary to enhance financial viability, and enter into innovative deals with the private sector to deliver better services to New Zealanders. Linda truly understands the pressures that public sector agencies are operating under: to deliver more for less, to be innovative and to work more effectively in partnership with the private sector.

Linda is a partner in Deloitte’s Corporate Finance practise based in Wellington. She is also a director of a private company in the education sector and a trustee of Wellington Zoo Trust.

Linda’s areas of expertise include:

* Business cases for public sector investment
* Facilitating workshops to advance strategic thinking on best value next steps
* Government transaction commercial advisory
* Public-private contract payment mechanisms
* Public sector agency finance strategy, and financial sustainability modelling
* Feasibility studies for new policies
* Costing studies and cost allocation reviews

# About Investment Management

The Investment Management Standard (IMS) is a collection of simple, commonsense ideas and practices that help organisation to direct resources to deliver the best outcomes.

The standard has been evolving since 2004 as a response to investment practices that were increasingly complex but failed to focus on the real need for an investment or the benefits that would be delivered. Its uses have expanded to the point that it is now a system that can support the primary investment decision-making functions of any organisation on multiple levels, from a decision about a single investment initiative to whole-of-organisation decisions that refocus the organisation’s direction. For more information on how IMS can be used to aid your organisation go to [www.dtf.vic.gov/investmentmanagement](http://www.dtf.vic.gov/investmentmanagement).

# Costs

**Note:** As part of the engagement you might choose to do one or all workshops for the particular practise**.** Consult the facilitator and make yourself familiar with the [investment management practises](http://www.dtf.vic.gov.au/investmentmanagement). If any prior IMS workshops have been developed on your investment make sure you inform the facilitator.

|  |  |  |
| --- | --- | --- |
| Service | Cost (inc. GST) | |
| Per Workshop | Package |
| Shape new Investments | | |
| Problem Definition  Benefit Definition  Strategic Response  Solution Definition | $2000 | $7500 |
| $2000 |
| $2000 |
| $2000 |
| Prioritise investment proposals | | |
| Problem Definition (Program)  Benefit definition (Program)  Strategic Response  Solution Definition (Program)  Investment Prioritisation (Optional) | $2000 | $7500 (first 4) |
| $2000 |
| $2000 |
| $2000 |
| $2000 |
| Develop new policy | | |
| Problem Definition (Program)  Benefit definition (Program)  Strategic Response  Solution Definition (Program) | $2000 | $7500 |
| $2000 |
| $2000 |
| $2000 |
| Re-focus an organisation to [improve its effectiveness](http://www.dtf.vic.gov.au/CA25713E0002EF43/pages/the-practices-clarify-an-organisation's-roles) | | |
| Organisational Expectation  Current Effectiveness  Potential Changes  Intended Changes | $2000 | $7500 |
| $2000 |
| $2000 |
| $2000 |
| Monitor an organisation’s outcomes | | |
| Organisational Expectation  Benefit Definition (Organisation)  Benefit Validation (Organisation)  Organisational Effectiveness | $2000 | $7500 |
| $2000 |
| $2000 |
| $2000 |

# Contact Details

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