



## **Profile – Steven Schmied**

### **Accredited Investment Logic Mapping Facilitator**

#### **Organisation Overview**

Since 1992, SYPAQ has assisted Government clients with Transforming Strategy into Capability by providing a full project lifecycle service. SYPAQ has been a rich source of valuable Procurement and Project Management advice across a broad range of applications and technologies. Additionally, SYPAQ has a substantial partner network, so we can rapidly mobilise skilled and experienced teams with various niche skill sets in any location.

SYPAQ understands that for all organisations, the decision to invest funds is one of balancing options. There is always more demand for funds than funds available, and the organisation always likes to get the most “bang for the buck”. Subsequently, SYPAQ assists our clients make investment decisions, and importantly, deliver the outcomes sought. SYPAQ has successfully assisted our clients initiate and progress engineering developments, equipment acquisition, company reorganisations, tender developments, government services, programme management and innovation commercialisation.

SYPAQ is a member of the following Victoria Government Panels:

- Department of Transport (DoT) Public Transport Professional Services Panel (Ct 14354).
- Victorian Whole of Government E-Services Panel.

#### **Facilitator Profile**

Steven Schmied is a highly qualified Chartered Professional Engineer (CPEng) / Engineering Executive and is SYPAQ's Discipline Lead in Capability Development. Steven primarily provides support to Defence, State Government and Defence industry. Mr Schmied's relevant experience includes the following:

- Recently developed ILMs for Department of Transport, Department of Defence and private industry.
- Previously provided investment and tendering support to Department of Transport, Victoria Police, Metropolitan Ambulance Service, and the State Emergency Service.
- Experienced in developing Tenders in accordance with Victorian Government Purchasing Board (VGPB) guidelines.
- Experienced in conducting Risk Assessments and developing Risk Management Plans in accordance with AS 4360.



## **Practices**

In facilitating the development of Investment Logic Maps, Investment Concept Briefs and Benefits Management Plans we fully comply with the current guideline and practices from the Investment Management Standard of the Department of Treasury and Finance (Victoria).

### **Investment Logic Maps**

The ILM is developed in a two-hour workshop in which the key participant is *the Investor* - the executive that has the business need, will be making the decision to invest and who will ultimately be responsible for delivering the expected benefits.

A draft ILM depicting the outcomes of the workshop will be delivered to the Investor within 24 hours of the workshop. The Investor will review the draft and advise of any changes within 48 hours of the time of the workshop. The final ILM will then be provided back to the Investor within 24 hours.

### **Investment Concept Briefs**

An Investment Concept Brief (ICB) is created in a second two-hour workshop that reviews and reshapes the solution depicted in the Investment Logic Map at the previous workshop. The likely timelines, cost, risk and dependencies associated with the solution are then extracted.

A draft ICB depicting the outcomes of the workshop will be delivered to the Investor within 24 hours of the workshop. The Investor will review the draft and advise of any changes within 48 hours of the time of the workshop. The final ICB will then be provided back to the Investor within 24 hours.

### **Benefit Management Plan**

A Benefit Management Plan (BMP) is a short document that defines the pre-requisites for the delivery of each expected benefit, how the delivery of each benefit will be measured, and who will be responsible for measuring and realising each benefit.

A draft BMP depicting the outcomes of the workshop will be delivered to the Investor within 24 hours of the workshop. The Investor will review the draft and advise of any changes within 48 hours of the time of the workshop. The final BMP will then be provided back to the Investor within 24 hours.

### **Facility requirements (for all products)**

A suitable room to accommodate the stakeholder group, with an electronic whiteboard, will be required.



### Cost of products

Product	Cost (inclusive of GST)	Comments / Conditions
Investment Logic Map	\$1320	Includes initial planning/consultation, workshop facilitation, preparation of Investment Logic Map and revisions to version 1.0
Investment Concept Brief	\$1320	
Benefit Management Plan	\$1320	

### Contact details

Steven Schmied

SYPAQ Systems Pty Ltd

Level 5, 441 St Kilda Road

Melbourne Vic 3188

Tel 1300 764 933

Mobile 0408 984696

Email: [sschmied@sypaq.com.au](mailto:sschmied@sypaq.com.au)

Website: [www.sypaq.com.au](http://www.sypaq.com.au)