

Accredited Investment Management Facilitator Profile

Organisation Overview

Ecosphere provides a complete range of investment management services consistent with the Victorian Government's Investment Management Standard. We conduct formal facilitated workshops and structured reviews early in the investment lifecycle to: ensure the proposal is conceptually sound; reduce the costs associated with business case development; increase the likelihood that a proposal will gain funding; and improve the likelihood that investments will deliver their intended benefits.

Environmentally Sustainable

Ecosphere aims to provide an environmentally sustainable range of services by better accounting for any environmental costs the business may generate. To this end, Ecosphere supports new renewable energy projects that prevent as much greenhouse gas from entering the atmosphere as have released by the business.

Facilitator Profile

Whilst with the Department of Treasury and Finance, Jeremy Smart was influential in the development and evolution of the Standard. He has extensive experience in both facilitating workshops and reviewing investment logic maps and benefit management plans submitted by the departments and agencies.

Practices

In facilitating the development of Investment Logic Maps, Investment Concept Briefs and Benefit Management Plans, Ecosphere fully complies with the current guideline and practices from the Investment Management Standard of the Department of Treasury and Finance (Victoria).

Investment Logic Maps

The ILM is developed in a two-hour workshop in which the key participant is *the Investor* - the executive that has the business need, will be making the decision to invest and who will ultimately be responsible for delivering the expected benefits. A draft ILM based depicting the outcomes of the workshop will be delivered to the Investor within 24 hours of the workshop. The Investor will review the draft and advise of any changes within 48 hours of the time of the workshop. The final ILM will then be provided back to the Investor within 24 hours.

Investment Concept Briefs

An Investment Concept Brief (ICB) is created in a second two-hour workshop that reviews and reshapes the solution depicted in the Investment Logic Map at the previous workshop. The likely timelines, cost, risk and dependencies associated with the solution are then extracted.

Benefit Management Plans

A Benefit Management Plan (BMP) defines each benefit identified in the original ILM and establishes the key performance indicators that will be measured over the investment lifecycle.

Facility requirements (for Services 1, 2 and 3)

A suitable room with an electronic whiteboard will be required.

Costs

<i>Product</i>	<i>Cost (incl. GST)</i>
Investment Logic Map Workshop	\$1320
Investment Concept Brief Workshop	\$1320
Benefit Management Plan Workshop	\$1320

Each workshop includes the following services:

1. Assistance in the selection of participants and provision of necessary documentation.
2. Facilitation of the workshop and provision of a draft version within 24 hrs.
3. Provision of a final version following internal review and feedback.

Contact

Jeremy Smart

0409 368 884 or (03) 9015 7895

jeremy@ecosphere.com.au

ecosphere.com.au